# **Request for Proposal (RFP)**

For Selection of Vendor For

# **SPLIT AIR CONDITIONERS**

For

The Akola Janata Commercial Co-operative Bank Ltd; Akola (Multistate Scheduled Bank)



Head Office, "Janvaibhav", Old Cotton Market, Akola - 444 001

Tender Reference No.: AJCCB/2018-19/SAC

Date: 01.06.2018

The information provided by the bidders in response to this Request For Proposal (RFP) will become the property of The Akola Janata Commercial Co-operative Bank Ltd; Akola and will not be returned. The Bank reserves the right to amend, rescind or reissue this RFP and such amendments will be binding upon the Bidders. The Bank also reserves its right to accept or reject any or all responses to this RFP without assigning any reason whatsoever. This document is prepared by The Akola Janata Commercial Co-operative Bank Ltd; Akola and it should not be reused or copied or used either partially or fully in any form.

## 1. Invitation for tender offers

The Akola Janata Commercial Co-operative Bank Limited, Akola invites sealed tender offers from eligible, reputed manufacturers and/or their authorized dealers for supply & installation of Split Air Conditioner at specified branches.

A complete set of tender document may be downloaded from our website <a href="https://www.akolajanatabank.com">www.akolajanatabank.com</a>. The interested bidder can be submit the bid for the Split Air Conditioners.

The details are given below:

Tender Reference	AJCCB/2018-19/SAC
<b>Tender Processing Fees</b>	Rs.1,180/- (1,000/-+18% GST)
Date of commencement of	01.06.2018
availability of tender document	
<b>Last Date and Time for receipts</b>	12.06.2018 upto 3.00 pm
of tender offers	
Address of Communication	Chief Executive Officer
	The Akola Janata Commercial Co-operative
	Bank Limited, Akola.
	" Janvaibhav "
	Old Cotton Market, P. B. No. 90,
	Akola - 444 001
Email address	admin@akolajanatabank.com
<b>Contact Telephone Numbers</b>	0724-2430012, 2430639, 2430241
Bids to be given to	Chief Executive Officer,
	The Akola Janata Commercial Co-operative
	Bank Limited,
	Akola.

Technical Specifications, Terms and Conditions, the formats and pro-forma for submitting the tender offer are described in this tender document and its Annexure.

## **Chief Executive Officer**

The Akola Janata Commercial Co-operative Bank Limited, Akola.

#### **Instructions to Bidders**

### 1. Bid Submission

Bid should be submitted to the following in single sealed envelope at the Bank's address given below on or before the schedule given above. The envelope should be securely sealed and stamped.

#### **Chief Executive Officer**

The Akola Janata Commercial Co-op. Bank Ltd.

"Janvaibhav",

Old Cotton Market, Akola.

Akola - 444 001 (M.S.)

F-Mail: admin@akolajanatabank.com

E-Mail: admin@akolajanatabank.com

The envelope must be super scribed with the following information –

- Tender Number
- Due Date
- Name of Bidder
- Name of the Authorized Person
- E-mail ID of the authorized person to contact.
- Mobile Number
- Correspondence Address

All schedules, Formats and Annexure should be stamped and signed by an authorized official of the bidder company.

# 2. Qualification Criteria

Reputed vendors, who have experience in executing the orders for Split Air Conditioners and who meet the following Eligibility criteria only need to apply:-

- a) The vendor submitting the offers should be a Registered Company or Firm having an Annual Turnover of Rs. 40 Lakh in the last financial year.
- b) The Company/Firm should have made Net Profits in last year.
- c) The bidder should not have been blacklisted by any Statutory and Regulatory Authority.

# 3. Offer validity Period

The offer should hold good for a period of 6 months from the closing date of the tender. Bank may place number of orders during the minimum period of 6 months. The prices and items offered should be valid for the minimum period of 6 months.

### 4. Opening of Offers

Offers received within the prescribed closing date and time will be opened by the authorities of the Bank. Bank reserves all rights to accept or reject any quotation without assigning any reason thereof.

### 5. Preliminary Scrutiny

The Bank may, at its discretion, waive any minor non-conformity or any minor irregularity in the offer. This waiver shall be binding on all the vendors and the Bank reserves the right to exercise such waivers.

# 6. No Commitment to Accept Lowest

The Akola Janata Commercial Co-op. Bank Ltd. is under no obligation to accept the lowest Offer received in response to this tender and reserves the right to split the order or reject any or all the offers including incomplete offers without assigning any reason whatsoever.

### 7. Submission of Technical Details

It is mandatory to provide the technical & commercial details in the exact format (Annexure C) given in this tender. The relevant product information, brand and version/model number offered, printed product brochure, technical specification sheets etc. should be submitted along with the offer.

# 8. Format for Offer

The suggested format for submission of technical offer is as follows:

- 1 Index
- 2. Covering letter. This should be as per Annexure A.
- 3. Details of the vendor, as per Annexure B.
- 4. Technical & Commercial Offer with Specifications as given in Annexure C, complete with all the columns filled in.
- 5. Copy of proof of business/ shop act license.
- 6. Vendor's Financial Details and other supporting documents as asked in the tender document.

# 9. Location of Supplies

At the addresses given below

Sr. No.	Location Name	<b>Location Address</b>	Quantity
1	Head Office, Akola	THE AKOLA JANATA COMMERCIAL CO-OP. BANK LTD; AKOLA "Janvaibhav", Old Cotton Market, Akola. Akola - 444 001 (M.S.)	Total 04 Split A.C.
2	Akot Road, Akola Branch	THE AKOLA JANATA COMMERCIAL CO-OP. BANK LTD; AKOLA Akot Road Branch, Akola	Total 07 Split A.C.
3	Tapadia Nagar, Akola Branch	THE AKOLA JANATA COMMERCIAL CO-OP. BANK LTD; AKOLA Jatharpeth Chowk, Gupte Marg, Akola.	Total 06 Split A.C.
4	Yavatmal Branch	THE AKOLA JANATA COMMERCIAL CO-OP. BANK LTD; AKOLA Datta Chowk, Yavatmal Distt. Yavatmal	Total 01 Split A.C.

#### 10. Costs

The offer must be in fixed price basis in Indian Rupees only and shall be inclusive of all taxes but "excluding GST" and shall include the following:

- 1. Basic Cost of the equipment.
- 2. Excluding amount of GST as applicable.

- 3. Comprehensive on-site warranty covering all parts & labor for various items. This period will start from the date of installation and acceptance of all the goods by The Akola Janata Commercial Co-op. Bank Ltd.
- 4. Transportation and Forwarding charges to the site.
- 5. Insurance to cover equipment up to delivery of equipment to The Akola Janata Commercial Co-op. Bank Ltd at site.
- 6. All costs should be given in Figures and Words.

The offer shall be inclusive of Excise Duty. The following taxes should be clearly mentioned in Commercial Bid.

1. GST (Extra as applicable)

#### 11. Fixed Price

The Commercial Offer shall be on a fixed price basis, inclusive of all taxes, levies but excluding GST. No price increase due to increase in customs duty, excise tax, dollar price variation etc. will be permitted.

# 12. Negotiation

It is absolutely essential for the vendors to quote the lowest price at the time of making the offer in their own interest. Bank, however, reserve the right to enter into any price negotiations.

# **Terms and Conditions of the Tender**

# 1. Technical Inspection and Performance Evaluation

The Akola Janata Commercial Co-operative Bank Limited, Akola reserves its right to carry out a technical inspection and performance evaluation (bench-marking) of all the items being delivered.

#### 2. Payment Terms

The Akola Janata Commercial Co-op. Bank Ltd will make payment as follows:

 100% payment for supplies executed will be made post delivery and successful installation.

#### 8. Insurance

Appropriate insurance to cover the equipment for the transit period and till the delivery is accepted by The Akola Janata Commercial Co-op. Bank Ltd. at the respective site is to be taken by the vendor.

### 9. Order Cancellation

The Akola Janata Commercial Co-op. Bank Ltd reserves its right to cancel the order in the event of one or more of the following situations:

Delay in completion of work beyond 15 days from the date of issuance of respective supply schedule.

Bank reserves the right to take appropriate action and make good any or all losses incurred during the process from the vendor.

## 10. Warranty

The offer must include comprehensive on-site warranty for the equipments from the date of installation and acceptance of the equipments by The Akola Janata Commercial Co-op. Bank Ltd. The warranty will start only after acceptance of equipments at Head Office and other branches.

#### 11. Location

This tender is being floated by The Akola Janata Commercial Co-op. Bank Ltd. The equipments and other items being procured through this tender shall be delivered by the vendor after getting the order, at the mentioned site of The Akola Janata Commercial Co-op. Bank Ltd. Bank reserves right to make changes in the locations, if necessary.

# 12. Billing

The billing should be done locally for respective locations inclusive of all taxes giving break up thereof. GST as applicable, will be paid extra as per the existing rates.

# 13. Right to Alter Quantities

The Akola Janata Commercial Co-op. Bank Ltd. reserves the right to alter the quantities specified in the tenders. The Akola Janata Commercial Co-op. Bank Ltd. also reserves the right to delete one or more items from the list of items specified in tender.

# 14. Force Majeure Clause:

The vendor shall not be liable for liquidated damages or termination for default, if and to the extent that its delay in performance or other failure to perform its obligations under the contract is the result of an event of force Majeure. For purposes of this Clause, "Force Majeure" means an event beyond the control of the Vendor and not involving the vendor's fault or negligence and not foreseeable. Such events may include, but are not limited to, Acts of God or of public enemy, acts of Government of India in their sovereign capacity, acts of war, acts of The Akola Janata Commercial Co-operative Bank Limited, Akola in fires, floods and freight embargoes. If a Force Majeure situation arises, the Vendor shall promptly notify The Akola Janata Commercial Co-operative Bank Limited, Akola in writing of such conditions and the cause thereof within twenty calendar days. Unless otherwise directed by The Akola Janata Commercial Co-operative Bank Limited, Akola in writing, the Vendor shall continue to perform it's obligations under the Contract as far as it is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event. In such a case, the time for performance shall be extended by a period(s) not less than the duration of such delay. If the duration of delay continues beyond a period of three months, The Akola Janata Commercial Co-operative Bank Limited, Akola and the vendor shall hold consultations with each other in an endeavor to find a solution to the problem.

# 15. Governing Law & Jurisdiction

All disputes under the Jurisdiction will be of the Courts in AKOLA, Maharashtra only.

# **ANNEXURE A - Tender Offer Cover Letter**

Date: Tender Reference No.:
To: Chief Executive Officer, The Akola Janata Commercial Co-op. Bank Ltd. "Janvaibhav", Old Cotton Market, Akola - 444 001
Dear Sir,
Having examined the tender documents including all annexure the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and install the Split Air Conditioners in conformity with the said tender document in accordance with the Schedule of Prices attached in the commercial offer and made part of this tender.
If our tender offer is accepted, we undertake to execute the order within 15 days from the date of purchase order.
We agree to abide by this tender offer and all the terms & conditions till 6 months from the closing date of tender and our offer shall remain binding upon us and may be accepted by the Bank any time before the expiration of that period.
This tender offer, together with the Bank's written acceptance thereof and the Bank's notification of award, shall constitute a binding contract between us.
We hereby, once again, confirm our acceptance to all the terms and conditions of your tender.
We understand that the Bank is not bound to accept the lowest or any offer the Bank may receive.
Dated this day of2018
Signature:
Designation:
Authorized to sign the tender

# **ANNEXURE B – Vendor's Details**

Sr. No	Item	Details
1	Name of Company / Firm	
2	Correspondence Address	
3	Telephone and Fax numbers	
4	Constitution of the Company	
5	Name and Designation of the person authorized to make commitments to the "The Akola Janata Commercial Co-operative Bank Ltd; Akola"	
6	Email Address	
7	Year of commencement of Business	
8	Turn over of the company (not of group) for the year 2017-2018	
9	Profit of the company (not of group) for the year 2017-2018	
10	PAN Number	
11	GST Identification Number	

# **ANNEXURE C: Technical & Commercial Offer with Specifications**

- I: 1. Head Office, Akola, 2. Akot Road, Akola Branch,
  - 3. Tapadia Nagar, Akola Branch & 4. Yavatmal Branch

Sr. No.	Item Description	Unit Price	Qty	Taxes (% extra)
1 (a)	1.0 Ton 3 Star:  ( Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No  Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No  Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No  O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No  O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No		01 A.C. ( Head Office, Akola )	ехиа)
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No			
1 (b)	Inverter Air Conditioner  1.0 Ton 3 Star: (Specification copy must be provided)  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft. (b) Outdoor machine copper condenser coil: Yes / No			

	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	
	Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	
1 (c)	Inverter Air Conditioner  1.0 Ton 5 Star: (Specification copy must be provided)  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft. (b) Outdoor machine copper condenser coil: Yes / No	
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	
	Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	

	Carrier		
	(a) Free Copper pipe provided by the		
	manufacturer company : ft.		
	(b) Outdoor machine copper condenser coil		
	: Yes / No		
2 (a)	Split Air Conditioner  1.5 Ton 3 Star: (Specification copy must be provided)  Daikin  (a) Free Copper pipe provided by the manufacturer company:ft. (b) Outdoor machine copper condenser coil: Yes / No	<b>05 A.C.</b> ( 1.Head	
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	Office, Akola - 03, 2.Akot Road Akola Branch - 01, 3.Yavatmal	
	Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No	Branch - 01)	
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
2 (b)	Inverter Air Conditioner  1.5 Ton 3 Star: ( Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft. (b) Outdoor machine copper condenser coil: Yes / No  Hitachi  (a) Free Copper pipe provided by the		
	manufacturer company : ft.		

	(b) Outdoor machine copper condenser coil	
	: Yes / No	
	Panasonic	
	(a) Free Copper pipe provided by the manufacturer company: ft.	
	(b) Outdoor machine copper condenser coil	
	: Yes / No	
	O General	
	(a) Free Copper pipe provided by the	
	manufacturer company : ft.  (b) Outdoor machine copper condenser coil	
	: Yes / No	
	Carrier	
	(a) Free Copper pipe provided by the	
	manufacturer company:ft.	
	(b) Outdoor machine copper condenser coil : Yes / No	
2 (c)	Inverter Air Conditioner -	
, ,	1.5 Ton 5 Star :	
	( Specification copy must be provided )	
	Daikin	
	(a) Free Copper pipe provided by the	
	manufacturer company : ft.	
	(b) Outdoor machine copper condenser coil : Yes / No	
	Hitachi	
	(a) Free Copper pipe provided by the	
	manufacturer company :ft.	
	(b) Outdoor machine copper condenser coil Yes / No	
	. 165/140	
	Panasonic	
	(a) Free Copper pipe provided by the	
	manufacturer company : ft.	
	(b) Outdoor machine copper condenser coil	
	: Yes / No	
	O General	
	(a) Free Copper pipe provided by the	
	manufacturer company :ft.	
	(b) Outdoor machine copper condenser coil	
	: Yes / No	
	Carrier	
	(a) Free Copper pipe provided by the	
	manufacturer company :ft.	
	(b) Outdoor machine copper condenser coil	
	: Yes / No	
		1

3 (a)	Split Air Conditioner –  1.8 / 2.0 Ton 3 Star:  ( Please mention 1.8 or 2.0 Ton and Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No	06 A.C. (Tapadia Nagar, Akola Branch)	
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
	Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
3 (b)	Inverter Air Conditioner  1.8 / 2.0 Ton 3 Star:  ( Please mention 1.8 or 2.0 Ton and Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No		
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		

	Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
3 (c)	Inverter Air Conditioner  1.8 / 2.0 Ton 5 Star:  ( Please mention 1.8 or 2.0 Ton and Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No  Panasonic
	<ul> <li>(a) Free Copper pipe provided by the manufacturer company: ft.</li> <li>(b) Outdoor machine copper condenser coil : Yes / No</li> </ul>
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No

4 (a)	Split Air Conditioner –  2.2 / 2.5 Ton 3 Star:  ( Please mention 2.2 or 2.5 Ton and Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No	06 A.C. ( Akot Road Akola Branch )	
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
	<ul> <li>(a) Free Copper pipe provided by the manufacturer company: ft.</li> <li>(b) Outdoor machine copper condenser coil</li> <li>: Yes / No</li> </ul>		
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		
4 (b)	Inverter Air Conditioner –  2.2 / 2.5 Ton 3 Star:  ( Please mention 2.2 or 2.5 Ton and Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil: Yes / No		
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No		

	Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
	O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
4 (c)	Inverter Air Conditioner  2.2 / 2.5 Ton 5 Star:  ( Please mention 2.2 or 2.5 Ton and Specification copy must be provided )  Daikin  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil Yes / No
	Hitachi  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No  Panasonic  (a) Free Copper pipe provided by the manufacturer company: ft.
	(b) Outdoor machine copper condenser coil : Yes / No  O General  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No
	Carrier  (a) Free Copper pipe provided by the manufacturer company: ft.  (b) Outdoor machine copper condenser coil : Yes / No

5	Amount of Extra Copper pipe per feet must be mentioned here	
6	Amount of Stand per unit must be mentioned here	
7	Amount of Installation charges for local and outstation must be mentioned here	
		Signature of Bidder:
Place:		Name:
Date:		Business Address:
Note: Bidders should strictly quote in the format and for periods as mentioned above. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.		